

# Pay-Per-Click Marketing Case Study

We are dedicated professionals who specialize in innovative strategies that deliver measurable results. With a deep understanding of the ever-evolving digital landscape.

Our data-driven approach ensures that your campaigns are closely monitored, offering actionable insights to optimize your online impact. We're committed to your growth, and tailoring strategies to align with your specific goals. Whether it's increasing website traffic, generating leads, boosting sales, or enhancing brand visibility, we work tirelessly for your long-term success.

Explore the impact of our Google Ads for Beauty And Cosmetics Industry , showcasing how we've helped our client achieve remarkable results and maximize their online presence.

# Campaigns Overview

#### Performance: Before Our Strategy Implementation [October'22 to February 2023]

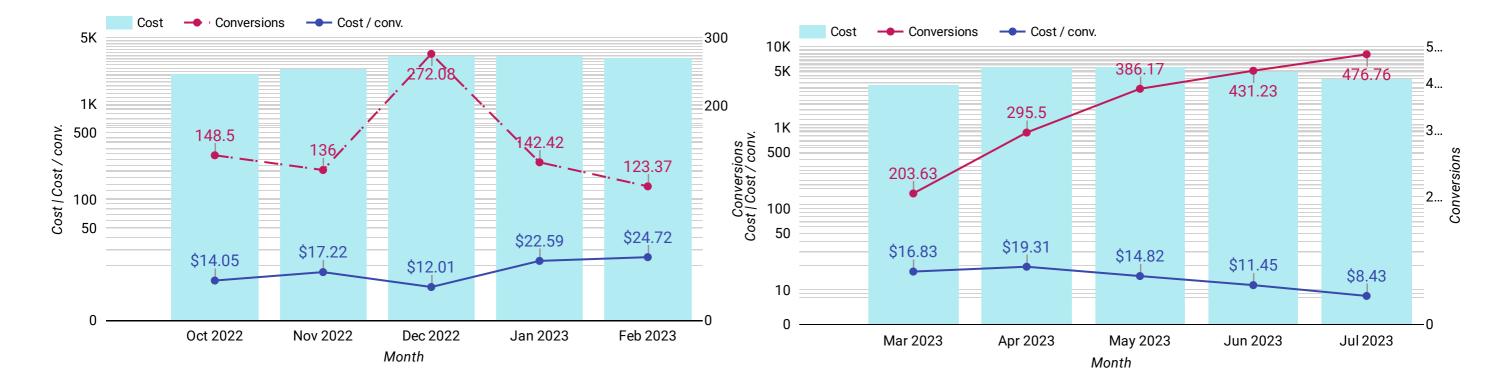


**Cost and Conversion Trends Over Time** 

In our marketing campaign, we've effectively lowered cost/conv., leading to more conversions and return on investment.

**Performance Trends Pre-Strategy Implementation** 

**Performance Metrics Post-Strategy Implementation** 



### Impact of Geo-Targeting Marketing

Discover the depth of our audience targeting expertise, where we tailor strategies encompassing location, demographics, and interests to maximize the campaign's impact.

# **Before**

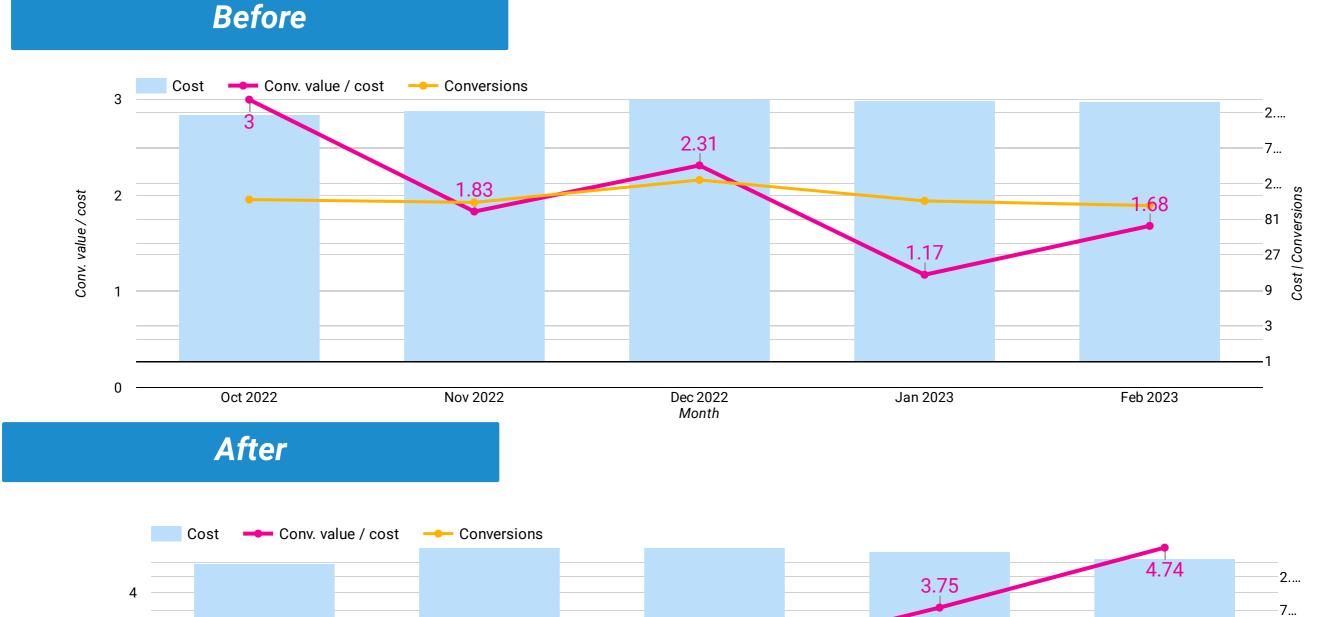
	City	Impressions	Clicks •	CTR	Avg. CPC	Conversions	Cost / conv.	Cost	ROAS
1.	New York	101,930	925	0.91%	\$0.38	10	\$34.95	\$349.5	1.62
2.	Los Angeles	60,925	587	0.96%	\$0.34	12.33	\$16.31	\$201.1	1.63
3.	Chicago	50,665	533	1.05%	\$0.29	9	\$17.14	\$154.25	1.49
4.		50,407	532	585.95%	\$55.67	15	\$24.05	\$202.23	400.92
5.	Miami	37,565	383	1.02%	\$0.28	6	\$18.14	\$108.82	1.58
6.	Houston	35,512	324	3.87%	\$0.77	4	\$23.43	\$94.19	1.3
7.	Philadelphia	28,418	254	1.91%	\$0.48	3	\$22.84	\$68.92	0.77
8.	Las Vegas	23,975	254	2.66%	\$0.72	17	\$5.22	\$89.89	4.45
9.	Phoenix	22,689	229	2.86%	\$0.72	4.2	\$18.2	\$76.84	1.89
10.	Dallas	30,032	225	4%	\$1.64	5	\$15.72	\$82.69	1.5

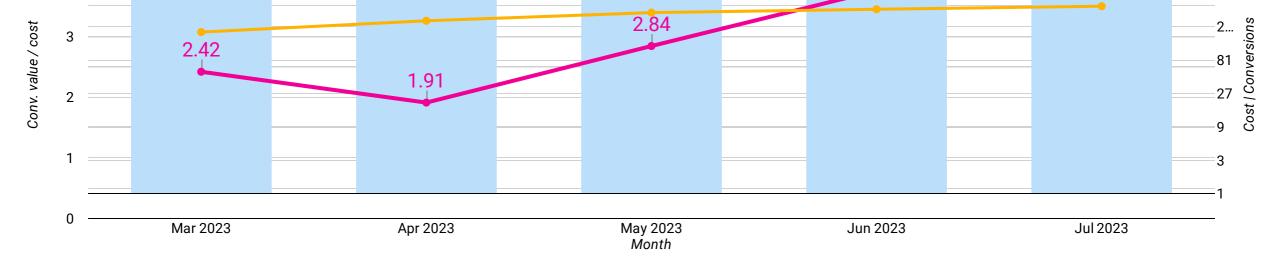
After

	City	Impressions	Clicks -	CTR	Avg. CPC	Conversions	Cost / conv.	Cost	ROAS
1.	New York	187,020	1,348	0.72%	\$0.44	35	\$16.98	\$594.34	2.28
2.	Los Angeles	137,449	789	0.57%	\$0.42	27.67	\$12.09	\$334.43	3.95
3.		88,587	706	351.96%	\$83.14	22.33	\$56.19	\$319.62	284.08
4.	Chicago	96,598	648	0.67%	\$0.4	12.5	\$20.5	\$256.22	3.01
5.	Houston	87,991	502	5.57%	\$0.61	14	\$15.14	\$212.12	3.63
6.	Dallas	89,864	398	2.06%	\$1.87	10	\$17.06	\$179.55	2.31
7.	Phoenix	59,363	382	4.01%	\$1.37	17	\$8.73	\$149.32	4.08
8.	Philadelphia	53,064	365	1.28%	\$0.64	15.25	\$9.91	\$151.78	2.88
9.	Miami	50,054	358	1.14%	\$0.99	14	\$9.44	\$132.78	11.43
10.	Atlanta	66,019	342	0.52%	\$0.42	11.75	\$12.25	\$143.98	2.26

## **Campaigns Optimization**

Our strategic Campaigns optimization paralleling investments yielded heightened Conversions and ROAS, emphasizing effective resource utilization.





# **Conversions Actions**

Be	fore		After		
99.9%	<ul> <li>Complete Purchase</li> <li>Purchase - razoredgegroup.com</li> <li>Google Shopping App Add Payment Info</li> <li>Google Shopping App A</li> <li>Google Shopping App B</li> <li>Google Shopping App P</li> <li>Google Shopping App P</li> <li>Google Shopping App S</li> <li>Google Shopping App V</li> </ul>	45.5%	54.5%	<ul> <li>Google S Payment</li> <li>Google S To Cart</li> <li>Google S Checkout</li> <li>Google S</li> <li>Google S</li> <li>Google S</li> <li>Google S</li> </ul>	- egroup.com hopping App Add Info hopping App Add hopping App Begin
Conversion Type Name	Conversions •	Conversion Type Na	ame		Conversions
1. Complete Purchase	821.37	1. Complete Purchase			976.6
		2. Purchase - razoredge	group.com		816.6

Elevate Your Digital Presence with Our Expert Digital Marketing Team.